

**WHO SHOULD ATTEND:** This interactive seminar is designed for middle level officers/executives working in Central/State Governments, PSUs or Private Sector, dealing or associating with Public Procurement including Finance, IT, Legal, Audit and Vigilance functions.



## INDIAN RAILWAYS INSTITUTE OF LOGISTICS & MATERIALS MANAGEMENT

**THE INSTITUTE:** The Indian Railways Institute of Logistics & Materials Management (IRILMM) is dedicated to the profession and practice of Materials Management in its most liberal and widest interpretation, with emphasis on Public Procurement.

- IRILMM is listed in the World Directory of Purchasing & Supply Management Associations published by International Trade Centre UNCTAD/WTO, Geneva.
- IRILMM has a national presence, with headquarters in New Delhi and regional chapters in Mumbai, Chennai, Kolkata, Varanasi, Hubli, Hyderabad and Delhi.
- IRILMM is backed by an extensive pool of Supply Chain Professionals having unmatched experienced.
- The Institute is actively engaged in training to achieve its objectives. It regularly organizes seminars/training programs for dissemination of emerging trends & practices in the discipline. The Institute is also running one year Distance Learning Diploma Course in **“Public Procurement & Supply Management”**.

## SEMINARS/WORKSHOPS/TRAINING

Transparency, Vigilance and Ethics in Public Procurement-Towards a Brighter Future	June 2025
Overview of GFR & Public Procurement through GeM (With Latest Amendments) (Oct, July, May & Mar-23, Sept, July & May-22, Mar-19)	May, Mar-25, Nov, Aug, June, Mar & Jan-24
Arbitration and ADR with special focus on International Arbitration	Nov -23
Customised Program on Public Procurement for CSL at Kochi, HCL at Kolkata, NAIR at Vadodara, DCW at Patiala, AI at Delhi & Mumbai	Jan-23, Feb-19, Jan-18, May-17, Oct-16, Apr-16
Weekly online webinar for Railway Officer's Short-Term Course(s)	Since July-20 onwards
3-days Training Programs on Public Procurement Group-C Staff of CLW Stores at ICF at Chennai (TN), WCR/HQ Officers at Jabalpur and CLW, Chittaranjan (WB)	Jan-20, Nov-19, May-19, Nov-18
Public Procurement, Tender Management, GFR, GeM, GST, Long-Term Contracts	May-19, Dec-18, Apr 17
Arbitration and Alternate Dispute Resolution “Being an Effective Claimant, Respondent or Arbitrator”	Feb-20, July-19, Apr-19
Vigilance And Ethics In Public Procurement “A Constructive Way Forward”	Dec-19, Mar-19, Nov-17
Strategic Sourcing & Supply Chain Management	Sep. 19
Behavioural Procurement “Effectively Managing Procurement Teams amid Maze”	Sep. 19
e-Procurement through GeM and CPPP - “Complying Procurement” Digitization	Mar-20, Nov-19, Feb-18
Scaling Sustainable Public Procurement	Aug-17, Feb-19
Supply Chain Management, Challenges in Public Procurement	Apr-18, June-17

## CONSULTANCIES

**IRILMM has executed prestigious consultancy assignments:**

- **‘Country Procurement Assessment Report (CPAR)’ awarded by the World Bank:**
  - Phase-I: Central Government;
  - Phase-II: State Government – U.P.; and
  - Phase-III: Central Public Enterprises.
- **Procurement Advisory service to Central Warehousing Corporation (CWC) on procurement of wagons worth Rs. 100 crore**
- Upgradation of Procurement of Goods Manual for Security Printing & Minting Corp of India.
- Writing a new Manual for Procurement and Standard Bidding Document for SPMCIL
- Training to Key Personnel in SPMCIL at Six Locations in India (SPMCIL)
- Drafting of 9 RFPs for procurement of Security Features for Currency for SPMCIL Govt. of India
- Conduct of Workshop for understanding Procurement related Issues, Bottlenecks & Solutions for - CWC at New Delhi, and DCIL at Visakhapatnam

## Overview of GFR & Public Procurement through GeM (With Latest Amendments)

**INTRODUCTION:** General Financial Rules (GFR) are the main source of rules and orders of Government of India to be followed by all while dealing with matters involving public procurement and public finances. These rules and orders are treated as executive instructions to be observed by all Departments and Organizations under the central Government with certain exceptions where ever laid down. The aims & objectives of these rules is to provide a framework within which an organization may manage its business in a financially prudent manner without compromising its flexibility to deal with varied situations. GFR- 2017 has evolved from previous versions which enabled an improved, efficient and effective framework of fiscal management while providing the necessary flexibility to facilitate timely delivery of services.

During last few years Government has made many innovative changes in business delivery with a view to have Increased focus on Public Finance Management System(PFMS), transparency in procurement, schemes to ensure efficient delivery of entitlements, enhancements of e-processes like Central Public Procurement Portal, Government e-Marketplace (GeM), e-payments, Make in India Policy, Restrictions on GTE's and participation in tenders by the neighboring countries sharing land borders, Provision of Insurance Surety Bonds, Procurement Manual 2022/2024, Model Tender Documents, Debarment, General Instructions, Proportionality in performance security, 'Vivad se Vishwas' etc. Some of these have substantially impacted the provisions in the GFR 2017 and various procurement guidelines. These changes are important and a Public Procurement Professional must be aware of the same with deeper understanding.

Government has shown the intent of focus on delivery in various instructions and amendments at the policy level, while maintaining the essentials of transparency in public procurement with equitable opportunity to vendors with fairness, free from the hassles, and aiming to continually enhance ease of doing business with government. It thus becomes important to have adequate and updated knowledge of developments in GFR, various guidelines & GeM for all executives associated with public procurement, particularly when decentralization is also happening simultaneously with enhanced delegation of powers at lower levels. PSUs have also to comply with the GFR and other guidelines on Public Procurement including MSME/MII preferences and submit mandatory feedback on compliance.

How to ensure compliance of varied public procurement provisions in the organisation and make effective decisions in line with government policy and avoid embarrassment and criticism? For this, it is very important for management at all levels and in particular at executive and middle level managers to know and understand the latest provisions of GFR. Government of India is also trying to bring more and more items in the ambit of GeM for procurement. How to identify these items as per requirements and how they will be processed for purchase?

This seminar will be beneficial for all critical stakeholders. It will help develop knowledge and ability for efficient procurement of items available on GeM. For faster learning, it is important to understand difficulties being faced by other buyers in identifying the product as per requirements and other procurement related issues. This seminar will provide opportunity for the same. The participant will also understand the mission and objectives of Govt. of India to move forward towards development of MSME sector, domestic manufacturing and ease of doing business in government with relevant GFR updates. The subject will help improve the delivery with improved system productivity & compliance.

**LEARNING OBJECTIVES:** By completing this program, participants will be able to:

- Learn procurement process through GeM
- Identify the areas of challenge in purchase through GeM
- Effectively use help available in making purchase through GeM
- Improve the understanding of GFR provisions relevant to public procurement.
- Know and understand the latest Policy updates in GFR & GeM.

### KEY FOCUS AREAS:

- Demo for purchase through GeM Portal
- Bidding processes on GeM portal with demo
- Pre-order & Post-order issues
- GFR provisions as relevant for public procurement
- GFR compliance issues and their implication